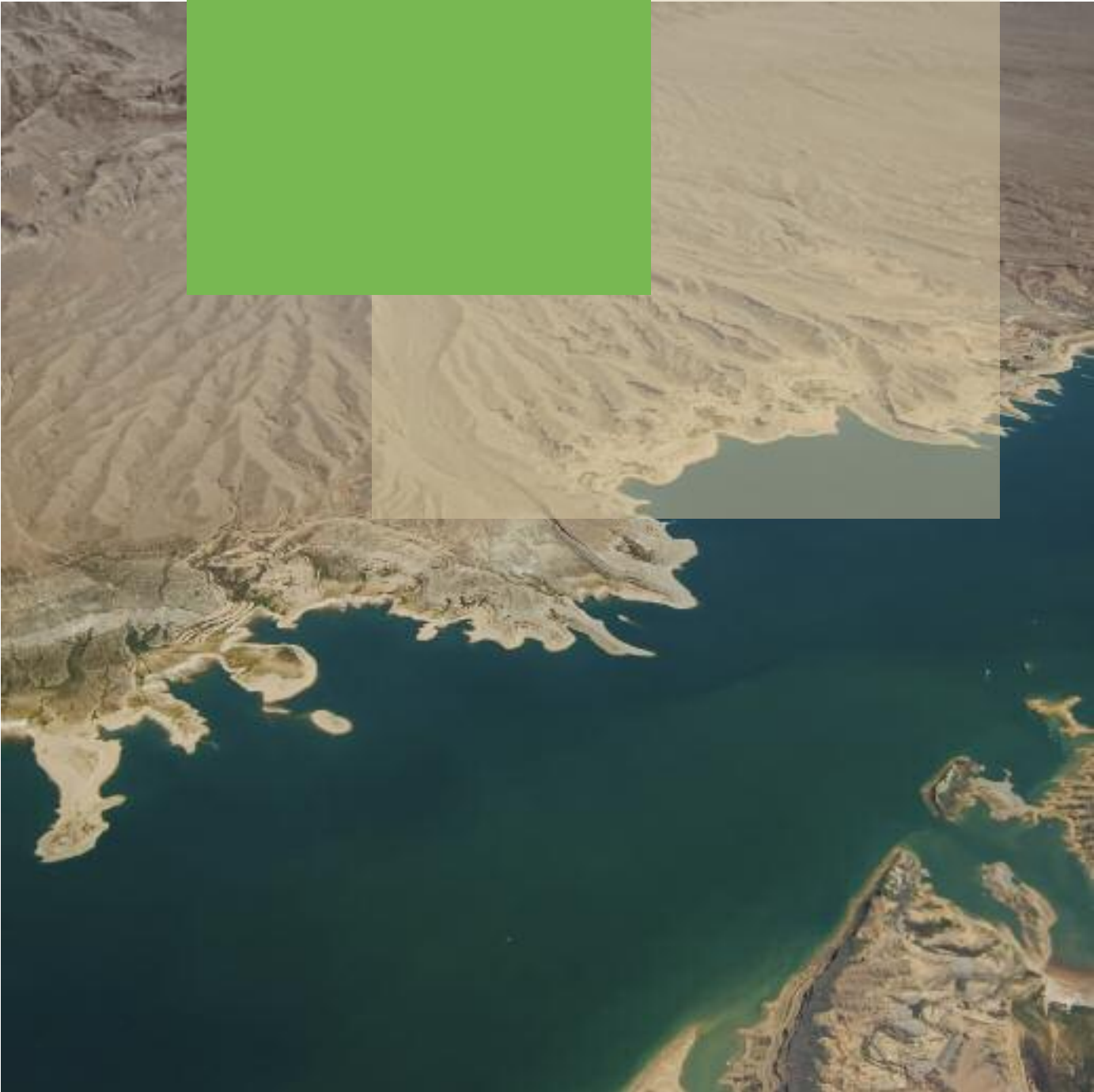


Qatar



## Core strengths

Simmons & Simmons is an international law firm with a fully integrated network spanning Europe, the Middle East and Asia. The firm has demonstrated its commitment to the Middle East for more than 30 years, working for governments, government agencies, banks and financial institutions, major local companies and multinational corporations operating in all main sectors of commerce and industry.

Our presence in the Middle East was reinforced with the opening of our Qatar office in September 2003 which works alongside our leading Abu Dhabi and Dubai offices. We are able to offer clients a “one stop shop” for international and Qatari legal advice in English, Arabic and French.

## Our services

Our expertise includes:

### Corporate

- company and partnership law
- corporate structuring and finance
- privatisations, flotations and offerings
- mergers and acquisitions
- incorporation of companies and establishment in the Qatar Financial Centre and Qatar Science and Technology Park
- tax issues

### Projects

- project finance
- construction
- concession, joint venture and project development and support agreements
- public procurement issues

### Energy and utilities

- oil and gas
- petrochemicals
- electricity
- water and desalination
- energy and utilities regulation

### Finance

- equity debt capital markets
- derivatives and structured finance
- Islamic finance
- real estate finance
- general banking (including Islamic finance)
- secured and unsecured lending
- asset finance and leasing
- acquisition finance
- securitisation
- restructuring and insolvency

### Financial services

- investment and venture capital funds
- Islamic funds and products
- financial services and regulation
- public/private placings and marketing of funds
- asset management

### Commercial law

- general commercial
- licensing, agency, franchise, distribution and sponsorship agreements
- transport
- leisure and hotel management contracts

### Telecoms, media and technology

- telecommunications
- IT and e-commerce

### Intellectual property

- general IP
- brands and trademarks

### Employment Law

- under both Qatar Labour Law and the Employment Regulations of the Qatar Financial Centre

### Dispute resolution

- international arbitration
- alternative dispute resolution and mediation
- co-ordinating national and international litigation

### Real Estate & Real Estate Finance

- sale and purchase of land for investment and development purposes
- drafting and negotiating on commercial leases
- development agreements and construction documentation

## Expertise in practice

### **Al Sabban Property Investments – Dubai**

- advising on the financing and purchase of land and construction of three towers at The Pearl, Qatar.

### **Alstom Power**

- advising on the Ras Abu Fontas power project in Qatar

### **Bayerische Hypo– Und Vereinsbank AG**

- advising on a US\$70m facility to a Qatar shipping company

### **Commercial Bank of Qatar**

- advising on a US\$900m rights and GDR issue

### **Construction Projects**

- advising on the construction of a chemical plant in Qatar

### **Doha Bank**

- advising on their US\$1bn European MTN Programme listed on the LSE

### **First Qatar**

- acting as global counsel in relation to its real estate projects in the region

### **Gulf Cement Company**

- advising on an Islamic project finance structure of US\$235m for the building of a large cement plant in Qatar

### **International Bank of Qatar**

- advising on a facility of QR220m to Qatar Automobiles Company secured by shares listed on the DSM and a mortgage over land in Qatar

### **International companies**

- advising on setting up in Qatar, including in the Qatar

Financial Centre and the Qatar Science and Technology Park

### **Investec Bank (UK) Limited**

- advising on a US\$160m facility for the acquisition of six plots on the Pearl Island project in Qatar

### **Kentz Corporation**

- advising in respect of their Middle East subsidiaries as part of their listing on the London Stock Exchange

### **Ministry of Economy and Commerce**

- advising on the establishment of the Qatar Financial Centre and on the proposed reform of the Doha Securities Market

### **Occidental Petroleum**

- advising on the US\$350m acquisition of two upstream subsidiaries of Anadarko Petroleum Corporation in Qatar

### **Qatar First Investment Bank**

- advising this QFC incorporated Islamic bank on regulatory matters

### **Qatar Investment Authority**

- advising on the US\$1bn JV with NYSE Euronext in respect of the Doha Securities Market

### **Qatar National Bank**

- advising on the £135m acquisition of Ansbacher Holdings Limited

### **Qatar Petroleum International**

- advising on various overseas projects

### **Qatar Real Estate Investment Company**

- drafting and negotiating long term leases of housing facilities to various oil and gas company tenants

### **QIPCO**

- advising QIPCO on the QAR440m share acquisition of Mannai Corporation QSC

### **Qtel**

- advising on the liberalisation of the telecoms regime in Qatar

### **Ras Abu Fontas A1 Desalination Plant**

- advising the lenders on the project and Islamic financing for this water project in Qatar

### **Resorts Development Company**

- advising RDC, on the development of the St Regis Hotel in Doha

### **Salam Bounian**

- advising on Qatar's first US\$137m Sukuk Al Musharakah financing for the building of a high end development in Doha

### **Samba Capital**

- advising on a US\$500m capital raising for Qatar First Investment Bank

### **Topaz Energy & Marine**

- advising Topaz, on the acquisition of 100% of Doha Marine Services, and the separate acquisition of Doha Marine's fleet of 14 ships

## Key contacts

Key contact biographies can be viewed at [simmons-simmons.com](http://simmons-simmons.com)

### Doha

PO Box 23540  
Level 5, Al Mirqab Tower  
Al Corniche Street  
Doha  
State of Qatar  
T +974 409 6700  
F +974 409 6701

### Andrew Wingfield

Partner, Corporate & Commercial  
T +974 409 6700  
E [andrew.wingfield@simmons-simmons.com](mailto:andrew.wingfield@simmons-simmons.com)

### Samer Eido

Partner, Banking & Finance  
T +974 409 6700  
E [samer.eido@simmons-simmons.com](mailto:samer.eido@simmons-simmons.com)

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